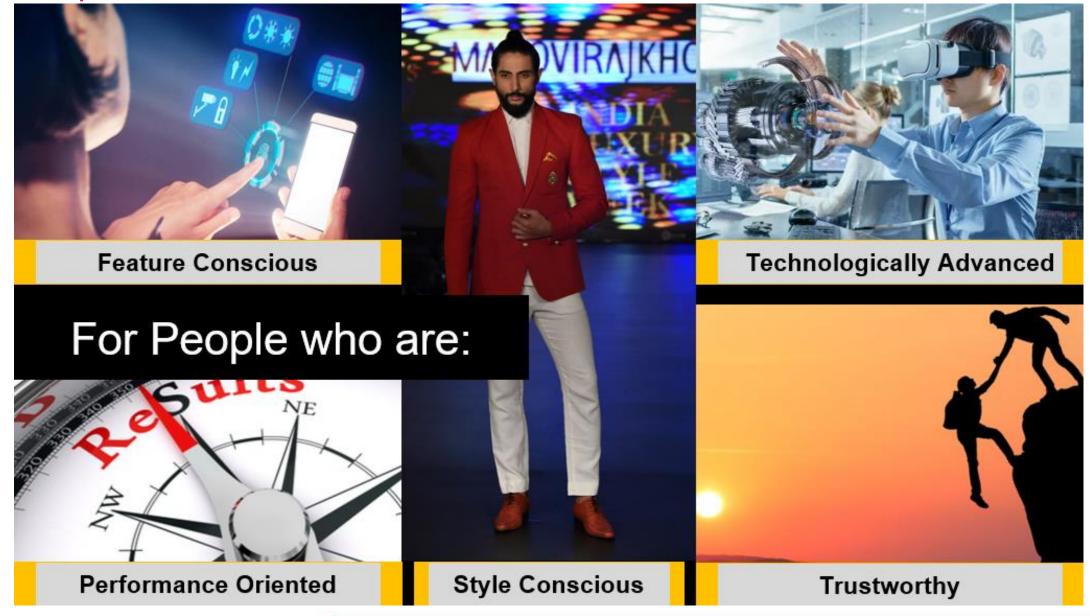


New Maestro Edge 125

### **Target Group**





**Concept Board** 

Designing the Edge





# SHARPENING THE "EDGE"



# "EDGE" in Design





New Sporty Design



### "EDGE" in Technology







Hero Connect (as an OEM Fitment)

Projector LED Headlamp First in Segment

Full Digital Speedometer with TBT Navigation & Bluetooth



### **Product Promise**



The all new 2021 Hero Maestro Edge 125, from its looks to its tech features, **represents a big upgrade** over the previous version

With the promise of being Truly Connected, Truly Smart along with best-in-class features, Maestro gives the rider a sense of pride when he owns it, especially amongst riders seeking hi-tech brands, esp. - the youth

The consumer is sure to get hooked on to the -

**ALL NEW MAESTRO EDGE 125** 



### **Product Promise**





### **Product Proposition**

Strengthen the core brand proposition of Maestro Edge

"Kal Ke Saath Chal"

### Supported by :

- Edge in **Technology** Most advanced product story
   "Connected Scooter"
- Edge in **Design** Sharp & Sleek
- Youthful , confident & edgy brand attitude





### **Key Visual**

- Dynamic Scooter Shot
- Dedicate space for 1<sup>st</sup> in segment LED Projector Headlamp
- **Connect Callout**
- Impactful Feature Showcase that are differentiated in the product





Be the Future of Mobility

### Reasons to Buy

#### The advanced new Maestro Edge 125 is a perfect blend of a Technology, Style, Features & Power

- It's big on Technology It's got the hi-tech 'Hero Connect' (as an OEM fitment)
- It's big on Style
  - It has segment's first 1<sup>st</sup> LED Projector Headlamp
  - All new range of colors with 2 prismatic shades
- It's big on features
  - An all Digital Meter console with Bluetooth, turn by turn navigation and call/sms alert
  - Convenience & Comfort features External fuel filling, Service reminder, Telescopic Suspension, Mobile Charging, Alloy wheels, Integrated braking and much more
- It's big on Power It has the strength with a powerful 125cc engine

All this comes with the unmatched trust of Hero





### **VARIANTS**

### **DRUM**



**LED Projector Headlamp** 



Digi Speedometer



Bluetooth connectivity
(TBT, Call Alert)

RTMI



Side Stand Engine Kill

### DISC

Features In DRUM

+

Disc Brake



 Diamond cut alloy wheel

Prismatic Color,Radical Stripes



Features In DISC

+



Fully connected with

8 features



**Connect Badging** 



2 Prismatic Color



### NEW MAESTRO EDGE 125 COLOR OPTIONS

**Disc Variant** 







**Drum Variant Colors** 

Prismatic™ Purple

**Drum Variant** 



**Matt Red** 



**Panther Black** 



**Pearl Fadeless White** 



**Matt Blue** 

**Connect Variant** 



**Prismatic™** Purple



Jubilant Yellow

### **SALES PITCH**

Sir, This is the NEW Maestro Edge 125 with Enhanced Styling & Latest Technologies.

It will make a stylish choice for YOU.

For clean emission, it has BS6 engine & programmed Fi.

Its XSENS technology (Smart Sensor Technology) with intelligent sensors will give you many benefits, like:

- High Mileage and Low Maintenance
- Great Pick-up
- Long Engine life & No Choke required due to Cold start feature
- Ride Comfort & Safety

Additionally, you will get....

Safety & Convenience due to front Disc Brakes & Side Stand Engine Cut-off.

Stylish looks due to its New Sporty Design, Industry 1<sup>st</sup> LED Projector Headlamp, New Prismatic Colors & LED Tail Lamps.

More convenience because of its Connected Technology (HERO CONNECT), Full Digital Speedometer with Navigation & Bluetooth, External fuel filling & Mobile charging port.

More savings as it has i3s technology.

And, high Resale Value because of the strong Hero brand.

With all this, YOU will get Trust of Hero and 5 years warranty plus 5 free services.

And you will get convenience with its large service network & spare parts availability.

Sir, take your most stylish and technologically advanced scooter the New Maestro Edge 125 today.





# **COMPETITION COMPARISON**



### NEW MAESTRO EDGE 125 Vs ACTIVA 125



# **WINNER**





Benefit	Feature	New Maestro Edge125	Activa 125
More Savings (Fuel Efficiency)	i3s Technology	Yes	No
Advanced Technology With Superb Riding Performance	XSENS Technology (Smart Sensor Technology)	Yes	Fi
Better Performance	Max Power (kW)	6.7	6.1
	New Vehicle Design	Sporty	Conventional
Mara Attractive & Stylich Looks	<b>Dual Textured Seat</b>	Yes	No
More Attractive & Stylish Looks	<b>Dual Color Theme</b>	Yes	No
	Rim Tapes	Yes	No
Enhances Safety & Looks	<b>LED Projector Headlamps</b>	Yes	LED
Fully Connected Technology in 2-Wheelers	HERO Connect	Yes	No



### NEW MAESTRO EDGE 125 Vs ACTIVA 125



# **WINNER**





Benefit	Feature	New Maestro Edge125	Activa 125
Enhances Convenience & Safety	Full Digital Speedometer	Yes	Analog
	Turn-by-Turn Navigation	Yes	No
	Bluetooth with Call Alerts	Yes	No
<b>Enhances Convenience</b>	<b>Mobile Charging Port</b>	Yes	No
Enhances Seating Comfort	Width (mm)	718	707
	Height (mm)	1188	1170
Peace of Mind	5 Years Standard Warranty	Yes	3 Years



#### ADVANTAGES OF NEW MAESTRO EDGE 125 OVER ACTIVA 125





NEW MAESTRO EDGE 125 Sir, New Maestro Edge 125 is much better & is a value for money purchase for **YOU**;

- Better power of 6.7 kW along with better mileage due to advanced feature called i3s Technology.
- Better built quality with New Sporty Design which is highly durable & impact resistance.
- 1st in Segment LED Projector Headlamp for Enhanced Visibility & Safety
- Additionally, it offers features like XSENS Technology (Smart Sensor Technology), Full Digital Speedometer, TBT, Bluetooth with Call Alerts, Mobile Charging Port & HERO Connect which is not available in Activa 125.
- Also, YOU will get HERO's trust with 5 years Standard Warranty & 5 Free Services whereas Activa 125 offers only 3+3.

Thus, your New Mestro Edge 125 is a perfect blend of **Styling, Value for Money, Feature Filled & Technologically Advanced** best-in-class scooter for your practical life.



# NEW MAESTRO EDGE 125 Vs NTORQ



# **WINNER**





Benefit	Feature	New Maestro Edge125	NTORQ
Advanced Technology With Superb Riding Performance	XSENS Technology (Smart Sensor Technology)	Yes	Fi
More Saving (Fuel Efficiency)	i3s Technology	Yes	No
Better Fuel Efficiency	Kerb Weight (Kg)	112	118
<b>Enhances Safety &amp; Looks</b>	<b>LED Projector Headlamps</b>	Yes	LED
Fully Connected Technology in 2-Wheelers	HERO Connect	Yes	No
Enhances Looks	<b>Dual Textured Seat</b>	Yes	No
Enhances Looks	Rim Tapes	Yes	No



## NEW MAESTRO EDGE 125 Vs NTORQ



# **WINNER**





Benefit	Feature	New Maestro Edge125	NTORQ
Enhances Seating Comfort	Width (mm)	718	710
	Height (mm)	1188	1164
Added safety	Side Stand Engine Cut-Off	Yes (Accessory)	No
Enhances Safety	Side Stand Sensor	Yes	No



Be the Future of Mobility

Create | Collaborate | Inspire

#### ADVANTAGES OF NEW MAESTRO EDGE 125 OVER NTORQ





NEW MAESTRO EDGE 125 Sir, New Maestro Edge 125 is a greater value for money purchase for YOU;

- Advanced Technologies With Superb Riding Performance along with better mileage due to its XSENS & i3s Technology.
- New Sporty Design which is very attractive & stylish.
- 1st in Segment LED Projector Headlamp for Enhanced Visibility & Safety.
- Additionally, it offers features like HERO Connect, Side Stand Engine Cut off & Side Stand Sensor which is not available in NTORQ.
- Also, YOU will get HERO's trust with 5 years Standard Warranty & 5 Free Services

Thus, your New Maestro Edge 125 is a perfect blend of **Styling**, **Value for Money**, **Feature Filled & Technologically Advanced** best-in-class scooter for your practical life.



### NEW MAESTRO EDGE 125 Vs ACCESS 125



# **WINNER**





Benefit	Feature	New Maestro Edge125	Access 125
More options to match customer's style	<b>Color Options</b>	6	4
Better Performance	Max Power (kW)	6.7	6.3
Better Pickup	Max Torque (Nm)	10.4	10
Enhances Seating Comfort	Width (mm)	718	690
	Height (mm)	1188	1160
More Savings	i3s Technology	Yes	No
Advanced Technology With Superb Riding Performance	XSENS Technology (Smart Sensor Technology)	Yes	Fi
More Attractive & Stylish Looks	New Vehicle Design	Sporty	Conventional
Enhances Safety & Looks	LED Projector Headlamps	Yes	LED
	LED Tail Lamp	Yes	No



### NEW MAESTRO EDGE 125 Vs ACCESS 125



# **WINNER**





Benefit	Feature	New Maestro Edge125	Access 125
Enhances Looks	Rim Tapes	Yes	No
Added safety	Side Stand Engine Cut-Off	Yes (Accessory)	No
Enhances Safety Safety	Side Stand Indicator	Yes	No
Peace of Mind	5 Years Standard Warranty	Yes	3 Years



#### ADVANTAGES OF NEW MAESTRO EDGE 125 OVER ACCESS 125





NEW MAESTRO EDGE 125 Sir, New Maestro Edge 125 is the best value for money purchase for **YOU**;

- More options to match customer's style with 6 different colors.
- Advanced Technologies With Superb Riding Performance with 6.7 kW Power & 10.4 Nm Torque along with better mileage due to its XSENS & i3s Technology.
- Better built quality with New Sporty Design which is highly durable & impact resistance.
- 1st in Segment LED Projector Headlamp for Enhanced Visibility & Safety
- Additionally, it offers features like –Side Stand Engine Cut off, LED Tail Lamp & Side Stand Indicator which is not available in Access 125.
- Also, YOU will get HERO's trust with 5 years Standard Warranty & 5 Free Services whereas Access 125 offers only 2+4.

Thus, your New Mestro Edge 125 is a perfect blend of **Styling, Value for Money, Feature Filled & Technologically Advanced** best-in-class scooter for your practical life.



### POINT OF DIFFERENCES

### **NEW MAESTRO EDGE 125**

LED Projector Headlamp





Sharper Front Design

**Masked Winkers** 





New Prismatic Colors

#### **MAESTRO EDGE 125 STEALTH**

**Clear Headlamp** 





Normal Front Design

**Normal Winkers** 





**Matt Grey** 



### POINT OF DIFFERENCES

#### **NEW MAESTRO EDGE 125**

New Sporty Dual
Tone Stripe
Pattern





Side Stand Engine Cut Off





**HERO CONNECT** 





Tone on Tone Stripe





Normal Side
Stand with Side
Stand Indicator





**No Connectivity** 

No HERO CONNECT



Happy Selling!!!!!!!!!!

